Successful partnerships

- Desired outcome?
- Mutual benefit?
- Realistic expectations?
- Long term commitment?
Essentials for successful academic partnerships

- Top level buy-in
- Identify key persons
- Identify funding sources
- Identify key outcomes

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Consider also........

- Positive impact of BREXIT on UK future focus on the Central Asia region
- Benefits of a consortium approach between universities from across the Central Asia region
- Benefits of using a ‘gatekeeper’ as facilitator and bridge between the different academic cultures of each partner
- Build partnerships on existing personal relationships where possible
- Be ready to commit much time and resource in the first 2 years of a new partnership